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International Tour Operator Licence No: 48-297/2022 /TCDL-GP LHQT

Northern Bliss: Nature & Heritage

Hanoi – Sapa – Ha Long (7 Days)



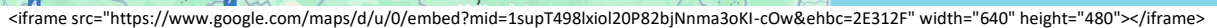
(Image: Train street – Ha Noi – Vietnam)

Trip information:

- **Guest's name:** []
- **Nationality:** []
- **Travel Period:** []
- **Number of group:** []
- **Destinations:** Ha Noi, Sapa, Ha Long
- **Trip highlights:** *Unveil the charms of Northern Vietnam through unforgettable experiences:*
 - ★ Explore Hanoi's rich heritage by visiting iconic sites like the Temple of Literature, Ho Chi Minh Mausoleum, and the bustling streets of the Old Quarter.
 - ★ Savor the flavors of Hanoi with authentic street food such as Bún Chả, Bánh Cuốn, and fresh draft beer.
 - ★ Discover the beauty of Sapa by trekking through the terraced fields of Muong Hoa Valley, visiting Cat Cat Village, and ascending Fansipan Peak by cable car.
 - ★ Sail through the emerald waters of Ha Long and Lan Ha Bay, uncover hidden caves, and take in stunning sunsets from the deck.
- **Duration:** 07 days



- <https://www.google.com/maps/d/u/0/edit?mid=1supT498lxiol20P82bjNnma3oKl-cOw&usp=sharing>





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● **Price:**

Price USD/pax	Group 2-3 pax	Group 4-5 pax	Group 6-7 pax	Group 8-9pax	Group 10-11 pax	Group 12-14 pax	Single surcharge
4-star	USD 1178 per pax	USD 960 per pax	USD 872 per pax	USD 854 per pax	USD 823 per pax	USD 800 per pax	USD 329
5-star	USD 1377 per pax	USD 1159 per pax	USD 1071 per pax	USD 1053 per pax	USD 1023 per pax	USD 1000 per pax	USD 488
The above prices are valid from 2025 to 2026, except on public holidays, festivals and major events in Vietnam, during which a surcharge of 10% to 20% may apply.							
	4-star accommodation			5-star accommodation			
Ha Noi	La Mejor Hanoi or similar: https://lamejorhotel.com/room/deluxe-room/ (Deluxe room)			Oriental Jade or similar https://theorientaljadehotel.com/accommodation/oriental-emerald-room (Oriental Emerald Room)			
Sapa	BB Sapa resort or similar: https://bbhotels-resorts.com/bb-sapa-resort-spa-eng/accommodation4 (Superior room)			Pao's Sapa Leisure Hotel or similar https://paoshotel.com/ (Deluxe Garden View)			
Ha Long	Peony Cruise or similar: https://www.peonycruises.com (Deluxe balcony)			Mon Cheri or similar: https://www.monchericruises.com (Ocean Suite Balcony)			

● **Trip Plan: (B: Breakfast; L: Lunch; D: Dinner; ESG: English-speaking local guide)**

Day	Activities	Accommodation	Meals
Day 1	Arrival Hanoi – Hanoi half day city tour (ESG)	Hanoi	-/L/D
Day 2	Hanoi sightseeing (ESG)	Ha Noi	B/L/D
Day 3	Ha Noi – Sapa (ESG)	Sapa	B/L/D
Day 4	Fansipan cable car – Trekking Sapa (ESG)	Sapa	B/L/D
Day 5	Sapa – Back to Ha Noi (ESG)	Ha Noi	B/L/D
Day 6	Ha Noi – Ha Long Bay – Lan Ha Bay	Cruise	B/L/D
Day 7	Lan Ha Bay – Ha Long Bay – Ha Noi – Departure	N/A	B/L/-



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Itinerary:

DAY 1: Arrival Hanoi – Hanoi half day city tour (ESG/L/D)

- Arrive in Hanoi. Depending on your arrival time in the morning, our **English-speaking local guide (ESG)** and driver will welcome you at the airport and transfer you for lunch.
- **14:00:** Check-in at your hotel.
- After a short rest, take your first look at Hanoi, visiting famous monuments such as the **Temple of Literature**, known as the first university in Vietnam.



(Image: 1. Temple of Literature; 2. “Cha ca Lang” lunch – Ha Noi – Viet Nam)

- Explore **Hoan Kiem Lake**, **Ngoc Son Temple**, and **The Huc Bridge** — icons of Hanoi that reflect the historical development of Vietnam and its spiritual life. Additionally, enjoy a one-hour cyclo tour around the bustling **Old Quarter**, which has been submitted to UNESCO for recognition as a World Heritage Site.
- In the evening, savor authentic Hanoi street food, including Bun Cha (grilled pork noodles), Banh Cuon (Vietnamese rice rolls), Trang Tien sweet soup, ice cream, and draft beer.
- **21:00:** Return to your hotel for free time and stay overnight in Hanoi.

DAY 2: Hanoi sightseeing (ESG/B/L/D)

- **08:00:** After breakfast at the hotel, check out. Spend the morning sightseeing in Hanoi, visiting **Ho Chi Minh Mausoleum** (closed on Mondays and Fridays), the **Presidential Palace**, **One Pillar Pagoda**, and **Tran Quoc Pagoda**.



(Image: 1. Ho Chi Minh Mausoleum; 2. One Pillar Pagoda – Ha Noi – Vietnam)

- Have lunch at a local restaurant.
- **In the afternoon:** your guide and driver will pick you up from the hotel and transfer you to **Duong Lam Ancient Village**, located about 50 km from Hanoi. Upon arrival, visit the village gate, Mong Phu Communal House, and several ancient homes while sampling local products such as rice wine and rice cakes. Explore cultural and historical sites in Duong Lam, including the Giang Van Minh Worship House, Princess Mia Palace and Temple, and Mia Pagoda.



(Image: Duong Lam Ancient Village - Ha Noi - Vietnam)

- **17:30:** Arrive back in Hanoi for dinner and enjoy a well-known traditional **Vietnamese water puppet show**.
- Have local dinner before returning to the hotel for an overnight stay in Hanoi.



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DAY 3: Ha Noi – Sapa (ESG/B/L/D)

- **07:00:** After breakfast, check out. Our tour guide will pick you up in a private minivan for the transfer to Sapa (approximately 5 hours).
- **12:00:** Arrive in Sapa. Enjoy lunch before checking in at your hotel and taking a short rest.
- **15:00:** The group will depart to visit **Cat Cat Village**, home to the H'Mong people. Learn about the traditional weaving and dyeing crafts, interact with the H'Mong, visit the **Cat Cat Waterfall**, and explore **the hydroelectric plant built by the French**.



(Image: Cat Cat Village – Sapa – Vietnam)

- **18:00:** Have dinner at a local restaurant.
- Return to the hotel/resort for an overnight stay in Sapa.

DAY 4: Fansipan cable car - Trekking Sapa (ESG/B/L/D)

- **08:00:** After breakfast at the ecolodge, transfer to the Fansipan Cable Car station. Discover **Fansipan Legend Amusement Park** by Sun World and reach the highest peak in Indochina.



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(Image: Fansipan Legend amusement park – Sapa – Vietnam)

- Enjoy a buffet lunch at Fansipan Legend.
- In the afternoon, trek through the lush rice terraces of **Muong Hoa Valley**, taking in the spectacular views of the stepped fields. Visit **Black H'mong ethnic minority villages** to learn about their weaving and embroidery techniques.
- **16:30:** Return to the hotel/resort to rest and enjoy dinner.
- Overnight in Sapa.

DAY 5: Sapa – Back to Hanoi (ESG/B/L/D)

- **09:00:** After breakfast at the hotel/resort, check out. A private car and tour guide will pick you up for the transfer to Hanoi, with lunch along the way.
- **15:00:** Arrive in Hanoi, check into the hotel, and take a break.
- **16:30:** Move to visit the iconic **railway street** – one of Hanoi's unique destinations in the capital. The train travels by the backyards of these families a couple times each day.



(Image: Railway Street – Ha Noi – Vietnam)

- **18:00:** Have dinner in the old town.
- **20:00:** Back to your hotel/resort, overnight in Hanoi.

DAY 6: Ha Noi – Ha Long – Lan Ha (B/L/D)

- **09:00 – 09:30:** After breakfast at your hotel in Hanoi, a **shared limousine bus and tour guide** will pick you up at your hotel.
- **12:00:** The crew members of **Peony or Mon Cheri Cruise** will welcome you at Tuan Chau Port, lot 16, Quang Ninh.
- **12:45:** You will be taken aboard our support vessel and travel from the wharf via the bay to board our luxurious craft, Peony or Mon Chéri Cruises. Upon arrival, enjoy a welcome drink, a refreshing towel, and a special lunch featuring fresh seafood and a selection of delightful dishes, served in the luxurious dining space of the cruise. Life just doesn't get better than this! We then set sail for **Lan Ha Bay** - recognized as one of the World's Most Beautiful Bays.



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- **15:30:** We will visit **Dark and Bright cave** - famous for the pristine natural beauty and poetic, attractive seascape of Lan Ha Bay. Here you will take some photos of the surrounding limestone karsts. This is also the best time for tourists to enjoy bamboo boat rides or swimming - which is an interesting activity to discover the truest beauty of the limestone mountains and the blue sky of Lan Ha Bay. Afterwards, visitors immerse in the emerald-green water of Lan Ha Bay with exciting swimming activities or enjoy a mini pool with a jacuzzi on Peony or Mon Chéri Cruise.



(Image: The Dark and Bright cave – Lan Ha Bay – Quang Ninh – Vietnam)

- **17:30:** Return to Peony or Mon Chéri Cruise and unwind with a sunset party on the sundeck. This is a perfect opportunity for photography enthusiasts to capture the breathtaking sunset over Lan Ha Bay.
- **19:30:** Enjoy a romantic dinner at the restaurant on Peony or Mon Chéri Cruise.
- **21:00 - 22:00:** Enjoy the nightlife of the bay from the top deck. Immerse yourself in music, enjoy a glass of cocktail from the bar, watch a movie under the stars and relax on the cruise.
- Otherwise, you can try your hand at squid fishing with the sailors or simply relax in the room and enjoy the bay view from the balcony.
- Overnight on the cruise.

DAY 7: Lan Ha bay - Ha Long Bay – Ha Noi - Departure (B/L/-)

- **06:30-07:30:** Breakfast is served at Mon Chéri Cruise restaurant.
- **08:00:** Visit **Frog Pond**, go kayaking or be free to relax in the four-season mini pool on Lan Ha Bay - A silk ribbon made from green mountains, blue seas and diverse fauna and flora.



(Image: Frog Pond – Lan Ha Bay – Quang Ninh – Vietnam)

- **09:30:** Check out of the room. Then the lunch in the restaurant is ready for you, pay the extra fee (if any) at the reception while traveling to the port. Kindly needed to pay for the costs in charge of the front desk (if any) while traveling to the port.
- **10:30 - 10:45:** Disembark and move back to the port.
- **12:00:** Transfer back to Hanoi city center.
- **15:30:** Our driver will pick you up in Hanoi and take you to Noi Bai International Airport for your onward flight.

Thank you for joining us, and have a nice trip!



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Inclusion:

- ✓ Good air-conditioned private 7-seat car (for 2-3 pax)/ 16-seat minivan (for 4-8 pax)/ 29-seat coach (for 9-14 pax) as per the above itinerary.
- ✓ Water in the car: 2 bottles of 500ml per pax/visiting day.
- ✓ English-speaking local guides (05 days) as mentioned in the above itinerary.
- *Surcharge (if any):**
 - Thailand/French-speaking local guide (USD 6/day/group)
 - German/Mandarin-Chinese/Korean-speaking local guide (USD 20/day/group)
 - Spanish-speaking local guide (USD 40/day/group).
- ✓ Accommodation including breakfast (B)
- ✓ All entrance fee for sightseeing: Temple of Literature, Ngoc Son Temple, Ho Chi Minh Mausoleum, Presidential Palace, One Pillar pagoda, Duong Lam ancient village, Cat Cat village, Lao Chai - Ta Van.
- ✓ 01-hour cyclo tour in Ha Noi old town.
- ✓ Standard ticket for Vietnamese water puppet show.
- ✓ Cable car round trip to Fansipan.
- ✓ Coffee in Hanoi Railway Street.
- ✓ Ha Long cruise package 2D1N including 02 lunches, 01 dinner and 01 breakfast with entrance tickets + **sharing tour guide + transfer by sharing limousine-bus Ha Noi - Ha Long – Ha Noi.**
- ✓ Meals as mentioned in the itinerary (B: Breakfast; L: Lunch; D: Dinner):
05 lunches on day 1,2,3,4,5 + 05 dinners on day 1,2,3,4,5

Exclusion:

- ✗ Bank transfer fees
- ✗ Early check-in and late check-out at hotels
- ✗ Surcharge for peak seasons and mandatory dinners at hotels (if applicable)
- ✗ Travel insurance
- ✗ Vietnam visa (the passport must be valid for over 6 months and have 3 blank pages)
- ✗ Personal expenses
- ✗ Meals not mentioned in the itinerary and beverages during meals
- ✗ Airfare (If applicable)
- ✗ Tips for guides and drivers (Suggested amount: \$3-5 per person per day). Tipping is optional and should reflect the quality of service received.

Children Policy:

- The child rate applies to one child sharing a twin or double room with two adults.
- For infants (<04 years old): **free of charge, except for domestic ticket cost.**
- 04 - 11 years old without bed: 50% of the adult rate.
- 04 - 11 years old with extra bed: 75% of the adult rate.
- 04 - 11 years old in twin share: 90% of the adult rate.



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Payment & Deposit Terms:

To ensure that all parties meet their respective obligations, we outline our standard payment terms below:

Deposit: A confirmation and invoice will be sent to the customer within 24 hours of receiving the booking. A deposit of 50% of the total tour cost or full payment is required, depending on the specific tour arrangements and the terms outlined in the invoice. Payment can be made through any of our online payment methods.

Final Payment: The deadline for the remaining balance will depend on the services booked and will be communicated by our travel consultant and via the invoice during the booking process.

Cancellations & Refund Policy:

Each local supplier and partner have its own specific cancellation terms, which will determine the applicable cancellation fees. Detailed information about these policies can be found on the individual service pages, particularly under the Rate & Availability section. If a customer decides to discontinue the tour midway, no refund or exchange will be issued. Additionally, no compensation will be provided for any services that remain unused during the tour.

Tours (from 4 days and above)

- More than 90 days before arrival date: FREE of charge.
- From 60 to 90 days before arrival date: 20% of the total rate.
- From 30 to 59 days before arrival date: 30% of the total rate.
- From 15 to 29 days before arrival date: 50% of the total rate.
- From 7 to 14 days before arrival date: 70% of the total rate.
- Less than 7 days before arrival date or no-show: 100% of the total rate.

Short Tours (1 – 3 days)

- More than 4 days prior: 50% of the total rate.
- From 1 to 4 days prior: 70% of the total rate.
- Less than 1 day prior or no-show: 100% of the total rate.

Important notes:

Immigration process:

For visa-on-arrival: Present a valid passport and, if applicable, an entry letter to the customs officer for visa stamping.

For e-visa holders: Present your valid passport and e-visa (or a printed copy) at the immigration checkpoint. No stamp is required.

Weather:



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Northern Vietnam Weather Overview (Delta & Mountains)

Northern Vietnam has four distinct seasons, with variations between **delta** areas (e.g., Hanoi, Ninh Binh) and **mountainous regions** (e.g., Mai Chau, Pu Luong, Sapa).

Delta Areas

- **Jan–Feb:** Cool (15–22°C), overcast, light drizzle; humid around Tet (Lunar New Year).
- **Mar–Apr:** Mild, pleasant (20–28°C), light rain, blooming flowers—ideal for sightseeing.
- **May–Aug:** Hot (28–37°C), humid, with frequent rain and **thunderstorms**; **June–July** are wettest.
- **Sep:** Warm, storm risk remains; rainfall decreases toward end of month.
- **Oct:** Start of dry season; some rain early in the month, clearer skies later.
- **Nov–Dec:** Dry, sunny, cooler (18–25°C)—**best time to visit** the region.

Mountainous Areas

- **Jan–Feb:** Cold (5–18°C), cloudy, damp; nights can drop below 10°C.
- **Mar–Apr:** Cool, dry, scenic—great for trekking (15–25°C).
- **May–Aug:** Warm (22–32°C), frequent heavy rain, **risk of landslides**, trails can be slippery.
- **Sep:** Golden rice harvest season; still some rain but very picturesque.
- **Oct:** Clear, cool, post-monsoon—excellent visibility for hiking.
- **Nov–Dec:** Dry and cold; nights often under 10°C, foggy mornings, peaceful atmosphere.

Notes

- **Storm season:** July–early October, strongest in the delta but affects mountain areas indirectly.
- **Best time to visit:**
 - **Delta:** October to April
 - **Mountains:** March to May, late September to November

 **Pack Accordingly:** Bring lightweight clothing for warmer months and pack a jacket or sweater for cooler months. Don't forget rain gear if traveling during the rainy season. Sturdy shoes are recommended for hiking in Sapa.

Note when checking in for domestic flights in Vietnam:

- When checking in, please bring: Passport (valid for more than 06 months). For expatriates and foreigners entering with a separate visa, please bring your passport, visa, and customs declaration when traveling
- You should be at the airport 90 minutes before departure time and carry light luggage, not too bulky.



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- Please bear the incurred costs and responsibility if you have a request to change the itinerary, flight date and time, or if there is incorrect information according to the regulations of the airlines.
- Do not leave sharp objects, knives, scissors, etc. or liquids in your hand luggage. All power banks should be placed in hand luggage.
- Self-consciously preserve your luggage during the trip (at hotels and attractions). Keep all important documents related to immigration procedures, such as airline tickets, passports, cash, and valuable personal items, in the safety box provided at your hotel. Avoid leaving them in your room or locking them in your suitcase in case of theft. *Consider taking photos of all identification and important information to save on your phone for easy access if needed.*
- Vietnam Lovely Travel will not be responsible if the carrier and aviation security refuse to transport due to error in the above information.
- Some order and details in the program may change to suit the objective situation (weather, traffic, etc...).
- You should bring special medicine (according to a doctor's prescription) if you are being treated for a chronic illness.

Do I need to purchase travel insurance before traveling in Vietnam?

Absolutely. All passengers traveling with Vietnam Lovely Travel are required to purchase travel insurance before the start of their trip. Your travel insurance details will be recorded by your tour guide on the first day of the trip. Due to the varying nature, availability and cost of health care around the world, travel insurance is very much an essential and necessary part of every journey.

Money matters:

When it comes to spending money on the trip, every traveler is a little different. You know your spending habits better than we do, so please budget an appropriate amount for optional meals, drinks, shopping, optional activities, and laundry. Make sure you have read the itinerary and inclusions thoroughly so you know what is included in the trip price and what you may need to pay for while traveling.

- Vietnamese Dong (VND) is the currency of Vietnam.
- ATMs: Check if your card is compatible with local ATMs before traveling to Vietnam. Using an ATM card will help ensure safety during your travel. However, you should also bring a small amount of cash for services, shopping, meals, etc., when needed.
- Scam alert: Be careful of street vendors and local markets using similar colors of 500,000 VND and 20,000 VND bills to scam visitors.
- **Counterfeit money:** There are some counterfeit banknotes in circulation in Vietnam, particularly for the 500,000 VND, the biggest Vietnam currency note, so you should only exchange money at reputable places or consult your tour guide for advice.



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- **Keep small bills on hand:** Many vendors and small businesses may not have change for larger denominations, so it's helpful to keep smaller bills on hand.
- **Notify your bank:** If you plan to use your credit or debit card in Vietnam, notify your bank beforehand to avoid any issues with your account being flagged for suspicious activity.
- USD to VND current exchange rate: 1 USD ~ 25,000 - 26,000 VND (change cash in jewelry shops, the exchange rates are often better than in a bank or at the airport).
- QR code payment: widely accepted in many urban areas in Vietnam.
- Are credit cards accepted widely in Vietnam?
USD and Major credit cards are widely accepted at large shops, hotels and restaurants in Vietnam. However, smaller vendors, family-run eateries, markets, and rural areas may only accept cash. Carry enough cash for as a backup, especially outside cities.

Dining: Please inform your operator or guide in advance if you have any **dietary restrictions or food allergies**.

Phone and internet access:

- With the modern world you may want to bring along tablets or smartphones for the children to document their adventure - there are a wide variety of apps out there which we suggest downloading before you depart. There will be opportunities to charge (just make sure you bring the correct adapter) and there will be wi-fi available in most of the hotels/restaurants on the tour, although it will probably not be at the speeds you are used to at home, and it won't be available everywhere.
- E-sim can be a good option for you (less than 10 USD/sim card)

Electricity and adapter: 220V - 50Hz. If you are using different ones, our local guide can help you buy an adapter for not more than 1 USD.

Accommodation:

- Check-in: Usually between 14:00–15:00 (can be later on weekends, in peak seasons, or at 5-star hotels).
- Check-out: Typically, before 11:00–12:00.
- Early check-in & late check-out: Subject to room availability and hotel policy; charges may apply.
- Amenities: Basic amenities like a toothbrush, towel, comb, hairdryer, and iron are provided in all hotels.

Laundry: Local laundry services outside the hotel may offer better rates. However, for expensive clothing, it's safer to use hotel laundry to avoid any risk of damage.



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Shopping: At local markets, bargaining is common and expected. You can often negotiate 10–30% off the initial price for local goods.

Safety: To protect your belongings, always keep your bag or purse in front of you, especially in crowded areas.

Business Hours:

- Offices: 8:00 AM – 5:00 PM (Monday to Friday). Most are closed on Saturdays.
- Shops, restaurants, and entertainment venues: Typically, open from 8:00 AM – 10:00 PM daily.

Is tipping compulsory in Vietnam?

Tipping is not mandatory or a common custom in Vietnam. However, it is greatly appreciated by service staff—such as waiters, hotel porters, drivers, and tour guides—especially when they provide exceptional service. Even a small tip can make a big difference and is considered a gesture of kindness and respect.